



2nd Edition

17-19 January 2019
Hitex, Hyderabad

— Organised by —



**India's Premier Aerospace
& Defence Manufacturing
Outsourcing & Supply Chain
Expo**

www.aerodefindia.com

Post Show Report 2019

Executive Summary

AeroDef India 2019, the 2nd edition of the Aerospace & Defence Manufacturing Expo & Conference, was held from 17–19 January 2019 at HITEX Exhibition Centre, Hyderabad. Following the successful launch of the inaugural edition, the second edition further strengthened the platform as a focused B2B meeting point for aerospace and defence manufacturing companies, suppliers, technology providers and industry professionals.

The exhibition provided an environment for companies to showcase products, manufacturing capabilities and technologies while connecting with potential customers, sourcing teams, engineering professionals and business partners across the aerospace and defence ecosystem.



Key Highlights

- Successfully completed the 2nd edition of AeroDef India as a dedicated aerospace and defence manufacturing platform.
- Participation of 150+ exhibitors from mfg, engg, technology & allied industry segments.
- Engagement of 6,000+ industry buyers, professionals and visitors.
- Expanded participation compared with the inaugural edition, strengthening the show's industry reach.
- Provided exhibitors with a platform to showcase products, machinery, components, technologies and manufacturing solutions.
- Facilitated interaction between manufacturers, suppliers, technology providers, procurement teams and industry professionals.
- Created opportunities for new business enquiries, sourcing discussions, partnerships & industry networking.



Industry Participation

The 2nd edition brought together a broad cross-section of the aerospace and defence manufacturing ecosystem, including:

- Aerospace and Defence OEMs
- Component manufacturers and precision engineering companies
- Tier-1 and Tier-2 suppliers
- Machine tools and advanced manufacturing technology providers
- Engineering and industrial solution providers
- MSMEs and emerging technology companies
- R&D and technical professionals
- Procurement, sourcing and business development professionals



Business & Networking Outcomes

AeroDef India 2019 created opportunities for exhibitors & visitors to develop business relationships and explore requirements across the aerospace and defence supply chain. The platform supported direct interaction between solution providers and potential users of manufacturing technologies and services.

- New business enquiries and lead generation
- OEM-supplier interaction
- Sourcing and procurement discussions
- Technology demonstrations and capability showcasing
- Potential partnerships and collaborations
- Brand visibility among targeted industry professionals
- Market and technology knowledge exchange



Growth from the Inaugural Edition

AeroDef India 2018



Visitors
4K+



Exhibitors
100+



Product
Categories
64+

Legacy of the 2nd Edition

AeroDef India 2019 built on the foundation established in 2018 and expanded the platform's industry participation. The increased exhibitor and visitor engagement reflected continued interest in aerospace and defence manufacturing, supplier development and technology adoption. The second edition provided a strong base for the continued development of AeroDef India in subsequent years.

Conclusion

Held from 17–19 January 2019 at HITEX Exhibition Centre, Hyderabad, the 2nd AeroDef India successfully brought together 120+ exhibitors and 5,000+ industry buyers/visitors. The edition strengthened the event as a focused platform for aerospace and defence manufacturing, business networking, technology showcasing and supply-chain engagement.

AeroDef India 2019



Show Value

The second edition demonstrated the growing relevance of a dedicated platform for aerospace and defence manufacturing. The combination of 150+ exhibitors and

6,000+ industry buyers visitors helped create a business-focused environment for discovering technologies, meeting suppliers and discussing manufacturing and sourcing opportunities.



Visitors
5K+



Exhibitors
120+



Product
Categories
85+

Customer's Feedback 2019

Happiness With Overall Organizing

50%

Excellent

40%

Very Good

08%

Average

02%

Poor

Satisfaction Rate Of Exhibitors

42%

Completely Satisfied

36%

Very Satisfied

15%

Somewhat Satisfied

07%

Dissatisfied

Purpose Met - Exhibitors

45%

Excellent

40%

Very Good

12%

Good

03%

Very Poor

Happiness With Quality of Visitors

40%

Completely Satisfied

35%

Very Satisfied

20%

Somewhat Satisfied

05%

Dissatisfied

Happiness With Quantity Of Visitors

44%

Completely Satisfied

40%

Very Satisfied

08%

Somewhat Satisfied

08%

Dissatisfied

Likeness To Come Back Of Exhibitors

47%

Confirm

35%

Extremely Likely

10%

Somewhat Likely

08%

Unlikely

Satisfaction Rate Of Visitors

40%

Completely Satisfied

35%

Very Satisfied

20%

Somewhat Satisfied

05%

Dissatisfied

“ This unique fair brings together the best in Indian aerospace sourcing and manufacturing requirements under one roof. ”

**SUNIL KUMAR CHOURASIA, I.O.F.S
DGOF & CHAIRMAN
ORDNANCE FACTORY BOARD**



“ Complete program was well conceptualized, planned, structured and executed by Team. Great participation from various Industry members, renowned Leaders and world class service providers. Topics for all sessions were adequately selected considering the current/ future business challenges and participants were fully energized and engaged even till late evening. ”

Keep conducting such great programs an add value toward Make in India drive. Well done ”

**DEEPAK SHARMA
INDUS TOWERS LIMITED**



AeroDef 2019 - Pressrelease

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The 2nd edition of Aero Def India Expo to be held at HiTex Hyderabad from 17-19 Jan 2019.

17 Jan 2019

We are happy to inform you that the 2nd edition of Aero Def India Expo will be held at HiTex Hyderabad from 17-19 Jan 2019. The show website is <http://www.aerodefindia.com>

at HiTex Hyderabad

19 Jan 2019

We are happy to inform you that the 2nd edition of Aero Def India Expo will be held at HiTex Hyderabad from 17-19 Jan 2019. The show website is <http://www.aerodefindia.com>. AeroDef India being organized by Infinity Expo is an exclusive platform for Indian and International aerospace and defence equipment manufacturers to source raw materials, components, sub-assemblies and finished products and sub contract essential manufacturing processes like forging, machining, moulding, finishing, material development etc to Indian MSME's. The event will serve as an opportunity for the MSME's to showcase their capabilities, abilities, and manufacturing prowess to OEM's, Strategic Partners, DPSU's.

The visitors to the event will comprise Procurement, Supply Chain, Materials, Production and Subcontracting heads from DPSUs like HAL, BHEL, DRDO etc, Indian Private players like Tata Advanced, Godrej, L&T, Reliance etc and International majors like Lockheed Martin, Raytheon etc. For more details, you may contact Mr. Ramesh Behl, Senior Director, email ID:

10times Trade Shows Conferences Top 100 Venues

AeroDef India

17-19 Jan 2019 (around me)

HiTex Exhibition Center, Hyderabad, India

Attend Follow

About Reviews

"India Premier Aerospace & Defence Manufacturing & Outsourcing Expo"

AeroDef India being organized by Infinity Expo is an exclusive platform for Indian and International Aerospace and Defence equipment manufacturers to source raw materials, components, sub-assemblies, finished products and sub contract essential manufacturing processes like forging, machining, moulding, finishing, material development etc to Indian MSME's. The event will serve as an opportunity for the MSME's to showcase their capabilities, abilities, and manufacturing prowess to OEM's, Strategic Partners, DPSU's.

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AeroDef India Expo (17-19 Jan 2019)

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AeroDef India Expo, 17-19 Jan 2019, HiTex, Hyderabad

AeroDef India is an exclusive platform for Indian and International aerospace and defence equipment manufacturers to source raw materials, components, sub-assemblies and finished products and sub contract essential manufacturing processes like forging, machining, moulding, finishing, material development etc to Indian MSME's. The event will serve as an opportunity for the MSME's to showcase their capabilities, abilities, and manufacturing prowess to OEM's, Strategic Partners, DPSU's.

Detailed information with options for registration to the 'AeroDef India Expo' can be accessed at the website: <http://www.aerodefindia.com/>

Embassy of India Madrid, Spain

Emergency Contacts Numbers

Wed, Apr 25, 2018

Wed, Apr 25, 2018 at

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International Trade Fairs and Summits

IN INDIA

Date	Event
17-19 January 2019	Aero Def India Expo HiTex Hyderabad
01-03 February 2019	Global Textile Technology & Engineering Show (GTES 2019) Mumbai
07-09 February 2019	IETF - International Engineering & Technology Fair 2019 Pragati Maidan, New Delhi

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Exhibitors 2019

			
			
			
			
			
			
			
			

Media Partners 2019



AeroDef Visitors 2019



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Glimpses - 2019



Glimpses - 2019

